

Lesson Plan
Session 2023-24

Class (P.G./P.G.) M. Com
Sem. IV
Subject E-Commerce

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Umesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 feb | Unit - II nd | Test | |
| | 15 feb to 29 feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Umesh

Umesh
Teacher's Sign.

Lesson Plan

Session 2023-24

Class (P.G./P.G.) M. Com.

Sem. IIIrd

Subject Marketing Management

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Limesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 feb | Unit - II nd | Test | |
| | 15 feb to 29 feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Limesh Kumar

Teacher's Sign.

Lesson Plan

Session 2023-24

Class (U.G./P.G.) B.Com.
Sem. IVth (Section A & B)
Subject E-Commerce

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Umesh Kumar</u> | 1 Jan to 15 Jan 2024 | Unit-I | | |
| | 16 Jan to 30 Jan 2024 | Unit-I | GD | |
| | 31 Jan to 14 feb 2024 | Unit-I | Test | |
| | 15 feb to 29 feb 2024 | Unit-II | Assignment-1 | |
| | 1 Mar to 11 Mar | Unit-II | | |
| | 12 Mar to 21 Mar | Unit-II | GD | |
| | Vacation 22/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit-III | Assignment-II | |
| | 15 Apr to 30 Apr | Unit-III | | |

Umesh Kumar
Teacher's Sign.

Lesson Plan
Session 2023-24

Class (P.G./P.G.) M. Com
Sem. IVth
Subject E-Commerce

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Umesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 feb | Unit - II nd | Test | |
| | 15 feb to 29 feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Umesh Kumar
Teacher's Sign.

Lesson Plan

Session 2023-24

Class (P.G./P.G.) M. Com.

Sem. IIIrd

Subject Marketing Management

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Umesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 feb | Unit - II nd | Test | |
| | 15 feb to 29 feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Umesh
Teacher's Sign.

Lesson Plan
Session 2023-24

Class (P.G./P.G.) M. Com
Sem. IV
Subject Business Mathematics

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| <u>Mr. Umesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 Feb | Unit - II nd | Test | |
| | 15 Feb to 29 Feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Umesh

Umesh
Teacher's Sign.

Lesson Plan

Session 2023-24

Class (P.G./P.G.) M. Com.

Sem.IIIrd.....

Subject ...Marketing Management

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. <u>Umesh Kumar</u> | 1 Jan to 15 Jan | Unit - I st | | |
| | 16 Jan to 30 Jan | Unit - I st | | |
| | 31 Jan to 14 feb | Unit - II nd | Test | |
| | 15 feb to 29 feb | Unit - II nd | Assignment-I | |
| | 1 Mar to 11 Mar | Unit - III rd | | |
| | 12 Mar to 21 Mar | Unit - III rd | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit - IV th | Assignment-II | |
| | 15 Apr to 30 Apr | Unit - IV th | | |

Umesh Kumar
Teacher's Sign.

Lesson Plan (Even Semester) session 2023-24

Class M.com 4th sem

Subject: Entrepreneurship Development

| Name of Assistant Professor | Period | Topics | Topics of Assignment/Test |
|-----------------------------|-----------------------|--|---------------------------|
| Dr. Rajesh Kumar | 1 Jan to 15 Jan | Entrepreneur: Characteristics, Qualities and Pre-requisites; Small Business Government Policy for promotion of small and tiny Enterprises | |
| | 16 Jan to 31 Jan | Government Clearance for Establishing a New Enterprises; Process of Business Opportunity Identification; | Test 1 |
| | 1 Feb to 15 Feb | New Venture Development: Methods and Procedures to start and expand one's own Business. | Assignment |
| | 16 Feb to 29 Feb | Life Cycles, Environmental Factors affecting success of new venture, Reasons for the Failures of New Business. | |
| | 1 March to 22 March | Feasibility Study: Preparation of Feasibility Report, Economic, Technical, Financial Managerial Feasibility of the Project: Selection of Factory Location: Demand Analysis; Market Potential Measurement | Test 2 |
| | 1 April to 15 April | Working Capital Requirements: Profit tax planning. Sources of Finance: SIDBI, NSIC, DIC, SSIB; Government support to new Enterprises: | Assignment |
| | 16 April to till Exam | Role of Promotional Agencies in Entrepreneurship Development; Entrepreneurship Programme | |

Rajesh

Lesson Plan (Even Semester) session 2023-24

Class M.com 2nd Sem

Subject: International Business

| Name of Assistant Professor | Period | Topics | Topics of Assignment/Test |
|-----------------------------|-----------------------|---|---------------------------|
| | 1 Jan to 15 Jan | International Business: Importance, nature and scope; Management of international business operations – complexities and issues; IT and international business | |
| | 16 Jan to 31 Jan | Factors affecting International Business: Social and Cultural, Economic, Political, Legal and technological advancement; Globalization - Features and Components, Advantages and Disadvantages. | |
| | 1 Feb to 15 Feb | Theories of international trade: Classical and modern theories of international trade; Modes of entry into International Business: | |
| | 16 Feb to 29 Feb | Multinationals (MNCs) in International Business: Issue in investment, technology transfer, pricing and regulations; International collaborations and strategic alliances | |
| | 1 March to 22 March | Trade barriers: tariff and non-tariff barriers, optimal tariff; Balance of payments; Exchange rate determination. ; India's involvement in International Business; | |
| | 1 April to 15 April | International Economic Institutions: WTO, IMF, World Bank. WTO and India; Regional Economic Integration; | |
| | 16 April to till Exam | Theory of customs union: Partial and General Equilibrium analysis; Emerging markets: BRICS and ASEAN. | |

Rajm

Lesson Plan (Even Semester) session 2023-24

Class M.com 2nd Sem

Subject: Marketing Management

| Name of Assistant Professor | Period | Topics | Topics of Assignment/Test |
|-----------------------------|-----------------------|---|---------------------------|
| | 1 Jan to 15 Jan | Nature, scope and concept of marketing; Corporate orientations towards the marketplace; Marketing Mix; Understanding 4 A's of Marketing; Marketing Environment and Environment Scanning | |
| | 16 Jan to 31 Jan | Marketing Information System and Marketing Research; Understanding Consumer and Industrial Markets; Market Segmentation, Targeting and Positioning | |
| | 1 Feb to 15 Feb | Product decisions: Product concept and classification, product mix, product life cycle, new product development; Product branding, packaging and labeling decisions; | |
| | 16 Feb to 29 Feb | Pricing decisions: Factors affecting pricing decisions, setting the price, Pricing strategies and methods. Distribution channels and Logistics management: nature, types and role of intermediaries, factors influencing the channel selection, intensity of market coverage; Channel behavior and Organization: | |
| | 1 March to 22 March | conflict management, vertical marketing system, horizontal marketing system, hybrid marketing system; Logistics management: objectives and major decisions areas of logistics. Promotional and communication decisions: promotion as communication, elements of promotion mix, factors influencing promotion mix, role of advertising, sales promotion, personal selling and public relations | |
| | 1 April to 15 April | Holistic marketing: Trends in marketing practices, Internal marketing, socially responsible marketing, Marketing implementation and control; | |
| | 16 April to till Exam | New issues in marketing-Globalization, Consumerism, Green Marketing, Direct Marketing, Network Marketing, Event Marketing, Ethics in Marketing | |

Raym

Lesson Plan
Session 2023-24

Class (P.G./P.G.) M.Com.
Sem. IV Sem.
Subject Managing Interpersonal & Group Process

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments test to be given the students |
|--|-----------------------|---------------------------|-------------------------------------|--|
| Mr./Ms. <u>Bindia</u> <u>Bhatia</u> | 1 Jan to 15 Jan 2024 | Unit-I | | |
| | 16 Jan to 30 Jan 2024 | Unit-I | | |
| | 31 Jan to 14 feb 2024 | Unit-II | Test | |
| | 15 feb to 29 feb 2024 | Unit-II | Assignment-I | |
| | 1 Mar to 11 Mar | Unit-III | | |
| | 12 Mar to 21 Mar | Unit-III | | |
| | vacation | | | |
| | 1 Apr to 15 Apr | Unit-IV | Assignment-II | |
| | 15 Apr to 30Apr | Unit-IV | | |

Bindia
Teacher's Sign.

Lesson Plan

Session 2023-24

Class (P.G./P.G.) M.Com....

Sem.Und. Sem.

SubjectR.M....Research Methodology

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments test to be given the students |
|--|-----------------------|---------------------------|-------------------------------------|--|
| Mr./Ms. ...Bindia.....Bhatia..... | 1 Jan to 15 Jan 2024 | Unit-I | | |
| | 16 Jan to 30 Jan 2024 | Unit-I | | |
| | 31 Jan to 14 feb 2024 | Unit-II | Test | |
| | 15 feb to 29 feb 2024 | Unit-II | Assignment-I | |
| | 1 Mar to 11 Mar | Unit-III | | |
| | 12 Mar to 21 Mar | Unit-III | | |
| | vacation | | | |
| | 1 Apr to 15 Apr | Unit-IV | Assignment-II | |
| | 15 Apr to 30Apr | Unit-IV | | |

Bindia
Teacher's Sign

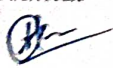
Lesson Plan
Session 2023-24

Class (P.G./P.G.) M.Com IV sem
Sem. IV Sem
Subject ... Global HRM

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments test to be given the students |
|--|-----------------------|---------------------------|-------------------------------------|--|
| Mr./Ms. <u>Bindia</u> <u>Bhatia</u> | 1 Jan to 15 Jan 2024 | Unit-I | | |
| | 16 Jan to 30 Jan 2024 | Unit-I | | |
| | 31 Jan to 14 feb 2024 | Unit-II | Test | |
| | 15 feb to 29 feb 2024 | Unit-II | Assignment-I | |
| | 1 Mar to 11 Mar | Unit-III | | |
| | 12 Mar to 21 Mar | Unit-III | | |
| | vacation | | | |
| | 1 Apr to 15 Apr | Unit-IV | Assignment-II | |
| | 15 Apr to 30Apr | Unit-IV | | |

Bindia
Teacher's Sign

**LESSON PLAN (Even Semester) Session 2023-24 Class: M. Com. Sem.-II Subject:
MC: 206 RESEARCH METHODOLOGIES**

| Name of Assistant Professor | Period Jan 01, 2024 to April 30, 2024 | Topics to be covered | Academic activities to be organized | Topic of Assignments / Tests to be given to the students |
|---|--|---|-------------------------------------|--|
| I. Mr. Ashok Kumar  | 01 to 15 Jan | Business research- meaning, objectives and good research. Formulation of research problem | | |
| | 16 to 31 Jan | Research process, Research design, data collection and data processing. Measurement and scaling | | Research process |
| | 01 to 15 Feb | Questionnaire designing and sampling design Preliminary analysis, Univariate analysis | Assignment Preparation | Research design |
| | 16 to 28 Feb | Bivariate analysis, Testing of hypothesis- process, | | |
| | 1 to 15 March | Analysis of variance techniques (ANOVA), Non parametric test. | GD | Parametric test |
| | 16 to 31 March | Non parametric test, Advance data analysis techniques | Presentation by students | Non parametric test |
| | 1 to 15 April | Advance data analysis techniques, correlation and regression analysis, factor analysis, discriminant analysis | Presentation by students | |
| | 16 to 30 April | Cluster analysis, multidimensional analysis, report writing | G.D | Report writing |

LESSON PLAN (Even Semester) Session 2023-24

Class **M. Com - 4th SEM (A)**

Subject: **E-COMMERCE**

| Name of Assistant Professor | Period | Topics to be covered | Assignments/ Test |
|-----------------------------|----------------------------------|---|----------------------|
| Amit Kumar | 1 Jan 24 to 15 Jan 24 | Technology & Infrastructure for E-commerce, Forms of E-commerce, Net Inf. for E-comm. Market forces, Influencing - I-way. | |
| | 16 Jan 24 to 31 Jan 24 | EDC - Application in Business. Components of EDC Standards. | Assign - I |
| | 1 Feb. 24 to 15 Feb. 24 | E-commerce & Retailing. Mgt. Challenges in online Retailing. | |
| | 16 Feb 24 to 29 Feb 24 | Intranets & Customer Assets mgt. Intranets & manufacturing. | Test. |
| | 1 March 24 to 15 March 24 | E-commerce & online Publishing. E-commerce & Banking. | |
| | 16 March 24 to 31 March 24 | Home Banking Imp. Approaches. Intranets & Corporate finance. | Assign - II |
| | 1 April 24 to 15 April 24 | Human Resource management system. | |
| | 16 April 24 to 30 April 24 | Online Sales for emgt. | |

Teacher's Signature

Amit Kumar
Dept of Commerce

Lesson Plan

Session 2023-24

Class (U.G./P.G.) ...M. Com Third Year

Sem. ...IV Semester

Subject ...Labour welfare & social security

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---|-----------------------------------|---------------------------|-------------------------------------|---|
| Mr./Ms. ... <u>Meenu</u> | 1 Jan to 15 Jan | Unit I | | |
| | 16 Jan to 30 Jan | Unit I | | |
| | 31 Jan to 14 feb | Unit I | Test | |
| | 15 feb to 29 feb | Unit II | Assignment-1 | |
| | 1 Mar to 11 Mar | Unit II | | |
| | 12 Mar to 21 Mar | Unit II | | |
| | Vacation 23/03/2024 to 31/03/2024 | | | |
| | 1 Apr to 15 Apr | Unit III | Assignment-II | |
| | 15 Apr to 30 Apr | Unit III | | |

Meenu

Teacher's Sign.

IG GOVT PG COLLEGE, TOHANA
LESSON PLAN (Even Semester) Session 2023-24

Class: M.Com. Sem-04 (Sec-B)
Subject: Portfolio Management

| Name of Assistant / Associate Professor | Period | Topics to be covered | Academic activities to be organized | Topic of Assignments / Tests to be given to the students |
|---|--|----------------------|-------------------------------------|--|
| Dr. Neha Garg | 1 th Jan to 15 th Jan | Unit-I | | |
| | 16 th Jan to 30 th Jan | Unit-I | | |
| | 1 th Feb to 15 th Feb | Unit-II | | |
| | 16 th Feb to 29 th Feb | Unit-II | Assignment-1 | From unit-1&2 |
| | 1 st March to 15 th March | Unit-III | | |
| | 16 th March to 31 st March | Unit-III | Presentations | |
| | 1 th April to 15 th April | Unit-IV | Mid term Test | |
| | 16 th April to 30 th April | Unit-IV | Assignment-2 | From unit-3 & 4 |

Neha Garg
as for proxy

IG GOVT PG COLLEGE, TOHANA
LESSON PLAN (Even Semester) Session 2023-24

Class: M.Com. Sem-04 (Sec-A)

Subject: Strategic Management

| Name of Assistant / Associate Professor | Period | Topics to be covered | Academic activities to be organized | Topic of Assignments / Tests to be given to the students |
|---|--|----------------------|-------------------------------------|--|
| Dr. Neha Garg | 1 th Jan to 15 th Jan | Unit-I | | |
| | 16 th Jan to 30 th Jan | Unit-I | | |
| | 1 th Feb to 15 th Feb | Unit-II | | |
| | 16 th Feb to 29 th Feb | Unit-II | Assignment-1 | From unit-1&2 |
| | 1 st March to 15 th March | Unit-III | | |
| | 16 th March to 31 st March | Unit-III | Presentations | |
| | 1 th April to 15 th April | Unit-IV | Mid term Test | |
| | 16 th April to 30 th April | Unit-IV | Assignment-2 | From unit-3 & 4 |

Neha Garg
03/01/2024

IG GOVT PG COLLEGE, TOHANA
LESSON PLAN (Even Semester) Session 2023-24

Class: M.Com. Sem-02 (Sec-A & B)

Subject: Advanced Financial Management & Policy

| Name of Assistant / Associate Professor | Period | Topics to be covered | Academic activities to be organized | Topic of Assignments / Tests to be given to the students |
|---|--|----------------------|-------------------------------------|--|
| Dr. Neha Garg | 1 th Jan to 15 th Jan | Unit-I | | |
| | 16 th Jan to 30 th Jan | Unit-I | | |
| | 1 th Feb to 15 th Feb | Unit-II | | |
| | 16 th Feb to 29 th Feb | Unit-II | Assignment-1 | From unit-1 & 2 |
| | 1 st March to 15 th March | Unit-III | | |
| | 16 th March to 31 st March | Unit-III | Presentations | |
| | 1 th April to 15 th April | Unit-IV | Mid term Test | |
| | 16 th April to 30 th April | Unit-IV | Assignment-2 | From unit-3 & 4 |

Neha Garg
03/01/2024

LESSON PLAN (Even Semester) Session 2023-24

Class: M.Com - 2nd Sem

Subject: International Business

| Name of Assistant Professor | Period | Topics to be covered | Assignments/ Test |
|-----------------------------|----------------------------|---|----------------------|
| BRSodhi | 01-01-24 to 20-01-24 | International Business:- Importance, Nature and Scope, Management of IB, operations - Complexities and Issues, IT and IB, India's Involvement of IB | |
| | 21-01-24 to 31-01-24 | Factors affecting IB, Social and Cultural, Economic, Political, Legal and Technological Advance - ment | |
| | 01-02-24 to 15-02-24 | Globalization - Features and Components, Advantages and Dis-advantages, Theories of International Trade, Classical and Modern | |
| | 16-02-24 to 29-02-24 | Modes of entry into IB, Exporting, Licensing, Franchising, Contract Manufacturing, FDI and Joint Ventures. | |
| | 01-03-24 to 16-03-24 | MNCs in IB, Issue in Investment, technology transfer pricing and regulations, International Collaboration and Strategic alliance | |
| | 17-03-24 to 31-03-24 | Trade barriers:- Tariff and Non tariff barriers, optimal tariff. Balance of Payment, Exchange rate determination | |
| | 01-04-24 to 16-04-24 | WTO, IMF, World Bank, WTO and India, Regional Economic Integration | |
| | 17-04-24 to 30-04-24 | Theory of Customs Union, Partial and General Equilibrium Analysis, MIs, BRICS and ASEAN | |


Teacher's Signature

BRSodhi
Deptt. of Management/
Commerce

Lesson Plan
Session 2023-24

Class (U.G./P.G.) M.Com-I
Sem. II
Subject Management System

| Name of Assistant/Associate professor | Period | Unit /Topic to be covered | Academic activities to be organized | Topic of assignments/ test to be given the students |
|---------------------------------------|-----------------------------------|--|-------------------------------------|---|
| Mr. Atul Kumar | Jan to Jan 2024 | Concept, boundaries and road map of management control systems, distinguishing characteristics, types of control, management control process | | |
| | Jan to Jan 2024 | structure and control, goal congruence, factors affecting goal congruence, formal control systems | GD | |
| | Jan to feb 2024 | Responsibility centers revenue and expense centers, administrative and support centers, R & D centers, marketing centers, Profit centers, general considerations | Test | |
| | feb to feb 2024 | business unit profit centers, other profit centers | Assignment-I | |
| | Mar to Mar | Tools of Management control Budgets, performance measurement, analysis of Budget, interactive control, | | |
| | Mar to Mar | compensation plans, Management control of projects, nature, control environment, project planning, project execution and project evaluation | GD | |
| | Vacation 22/03/2024 to 31/03/2024 | | | |
| | Apr to Apr | Transfer pricing, objectives, methods and administration of transfer pricing, pricing of corporate services | Assignment-II | |
| | Apr to Apr | management control system in manufacturing, financial services, non-profit organization and projects | | |


Teacher's Sign.

LESSON PLAN (Even Semester) Session 2023-24

M.com 2nd Sem Cost and Management Accounting

| Name of Assistant Professor | Period | Topics to be covered | Assignments/ Test |
|-----------------------------|--|---|----------------------|
| Rajbir | Till 31 st Jan 2024 | Management Accounting-Nature, Functions, Objectives and Scope; Financial Accounting vs. Cost Accounting vs. Management Accounting: | |
| | | Role and Responsibilities of Management Accountant in a Business Organization. Cost Accounting: Meaning, cost concepts and classifications | |
| | 1 st Feb to 15 th Feb | Budgetary Control: Definition; Installation of the System; Classification of the Budgets; Behavioural aspects of Budgeting | Assignment 1 |
| | 16 th Feb to 29 th Feb | Standard Costing and Variance Analysis: Concept: Setting of Standards; Analysis of different types of material, labour, overhead and sales variances | |
| | 1 st March to 15 th March | Marginal Costing and Break even analysis: Cost Volume Profit Analysis; Different types of Break-even Points and Charts | Test |
| | 16 th March to 31 st March | Application of Marginal costing to managerial decision making | Assignment 2 |
| | 1 st April to 15 th April | Responsibility Accounting: Concept and significance; Organisational structure and Decentralization; cost and benefits of decentralization; Responsibility Centers: Cost Centre, Revenue centre, Profit centre and Investment centre | |
| | 16 th April to till Exam | Transfer pricing: Alternative Transfer Pricing Methods. Divisional Performance Measurement: Return on Investment; Residual Income, Economic Value Added and Return on Sales; Non-Financial Performance measures, Balanced Scorecard | |

Teacher's Signature