

## Lesson Plan 2020-21

Class: M.Com II<sup>nd</sup> Sem Marketing Management

Name of Teacher :- Rajbir

<u>Period</u>	<u>Topics to be Covered</u>	<u>Academic activities to be organized</u>	<u>Assignment or Test</u>
1-4-21 to 15/4/21	Marketing Meaning, Scope & Nature, Process of Marketing Environment	Assign	Assignment or
16/4/21 to 30/4/21	Marketing Mix MIS MR		Presentation
1/5/21 to 15/5/21	Product Decision; Concept, Classification PLC		
16/5/21 to 31/5/21	Pricing Decision; Factor Method, Policies & Strategy.		Presentation
1-6/21 to 15/6/21	Distribution Channels and Logistic Management		
16/6/21 to 30/6/21	Promotional & Communication decisions, Promotion Mix		Presentation
1/7/21 to 31/7/21	Holistic Marketing for the Long term.		
16/7/21 to 31/7/21	Logistic Marketing Implementation and Control, Green Marketing, Direct Marketing.		Presentation.



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med)/BBA  
 Class: B. Com. Sem. - II<sup>8m</sup> Subject: Corporate Accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Rajbir	5/4/21 15/4/21	Issue Share		
	16/4/21 30/4/21	Redemption of Pre Share		Assignment
	1/5/21 15/5/21	Issue of Deb. Redemption of Deb.		
	16/5/21 30/5/21	Underwriting Practical work		Test
	1/6/21 5/6/21	Final Account Practical work		
	16/6/21 30/6/21	Valuation Share Valuation of Goodwill		MCQ
	1/7/21 6/7/21	Liquidation of State Company		
	1/7/21 20/7/21	Practical work		Assignment

*(Signature)*



LESSON PLAN (Odd Semester) Session 2020-21

B.A. (B.Sc. (Med.) / (N.Med.) / BBA)  
 Class: B. Com. Sem. - B. Com IV Sem Subject: Advance Corporate AC

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Rajbir	17/3/21 to 30/3/21	Amalgamation of Company: Purchase		
	1/4/21 to 15/4/21	Consideration, Accounting Treatment		Test
	16/4/21 to 30/4/21	Internal Reconstruction of Company		
	1/5/21 to 15/5/21	Accounts of Insurance Companies - Life Insurance		Assignment
	16/5/21 to 31/5/21	General Insurance		
	1/6/21 to 15/6/21	Accounts of Holding Companies		Assignment
	16/6/21 to 30/6/21	Inflation Accounting		

*Rajbir*



## LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med.) / (N.Med.) / BBA M. Com. - III<sup>rd</sup> Sem.  
 Class: B. Com. Sem.-      Subject: Research methodology.

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
ASHOK KUMAR Ext. Lect.	9-4-2021 to 18-4-2021	Business Research - Meaning & objectives Good Research		
Amit Kumar Ext. Lec.	19-4-2021 to 30-4-2021	Formulation of Research Prob.: Research Process.		Research Process. test.
	1-5-2021 to 10-5-2021	Research Design. Data Collection & Data Processing		Research Design.
	11-5-2021 to 20-5-2021	Measurement & Scaling question Designing, Sampling Design.		
	21-5-2021 to 31-5-2021	Univariate & Bivariate Analysis - Testing of hypothesis		Process of hypothesis testing.
	1-6-2021 to 15-6-2021	Analysis of variance, ANOVA		
	16-6-2021 to 30-6-2021	Non-parametric test		
	1-7-2021 to 15-7-2021	Advance Data Analysis, Correlation & Regression Analysis		
	16-7-2021 to 31-7-2021	Cluster Analysis, multidimensional Analysis, Report writing		MDS Report writing



**LESSON PLAN (Odd Semester) Session 2020-21**

B.A./B.Sc(Med)/N.Med/ BBA

Class: B. Com. Sem.-I<sup>st</sup> year Subject: Introduction to Computer Application

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
ASHOK KUMAR / AMIT KUMAR				
1st April to 15th April	1-4-2021 to 15-4-2021	Definition of Computer, Components, characteristics and classification of Computer, Applications Input & output, storage.		
	16-4-2021 to 30-4-2021	Computer software, operating system, its type and functions. Introduction to windows		Types and Difference between Software
	1-5-2021 to 15-5-2021	Windows Explorer, Control panel Data processing system - Data and Information system, Network basic		
	16-5-2021 to 31-5-2021	topologies, G-mail - account, address, signature, opening attachment, managing e-mail	opening of G-mail account of students	
	1-6-2021 to 15-6-2021	Information technology - overview data, Information system		Information System
	16-6-2021 to 30-6-2021	Intra organizational & Inter-org Communications, TBS, MIS		TBS, MIS
	1-07-2021 to 15-7-2021	Introduction to Internet, Application and uses of Internet, Internet Services Effects of IT on business.	Debate on effect of Internet on Education	Effect of IT on business.

*(Signatures)*



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc.(Medic)/B.N.Med./BBA B.B.A. 6th Sem

Class: B. Com. Sem.-

Subject:

Research methodology.

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Amit Kumar Ext Lec.	9-4-2021 to 18-4-2021	Introduction of R.M. & Research process.		
	19-4-2021 to 30-4-2021	Qualities of Good hypothesis		Research process
	1-5-2021 to 10-5-2021	Scientific method of Research. Importance of Research.		
	11-5-2021 to 20-5-2021	Research Design		
	21-5-2021 to 31-5-2021	Source of Data Primary & Secondary.		Source of data
	1-6-2021 to 15-6-2021	Sampling & Types		Sampling
	16-6-2021 to 30-6-2021	Scaling & Its Types.		
	1-7-2021 to 15-7-2021	Data Editing		
	16-7-2021 to 31-7-2021	Business Research Report		Research Report.

MS



## LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med.)/(N.Med.) / BBA B.B.A. - 6th Sem  
 Class: B. Com. Sem.- Subject: International Business

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Amit Kumar Est. Lec	9.4.2021 to 18.4.2021	Structure of Bus. Envr, Trends in Int. Trade,		
	19.4.2021 to 30.4.2021	Themes of Int. Business. Trade in Goods & Services		
	1.5.2021 to 10.5.2021	Policy of Export Zones Units. Production & Operation mgt.		Bus. Envr G B S.
	11.5.2021 to 20.5.2021	Global Techn. Development, Global Bus. Strategy.		
	21.5.2021 to 31.5.2021	Int. Fin. Envr, Orig. Stat. for I.B., WTO & Impact.		WTO & Export
	1-6-2021 to 15-6-2021	Exchange Rate System, foreign Market Entry Strategy.		
	16-6-2021 to 30-6-2021	foreign Investment Decision		
	1-7-2021 to 15-7-2021	FDI, & Impact of FDI		FDI & Its Impacts.
	16-7-2021 to 31-7-2021	Types of foreign Collaboration Risk mgt.		

MS



**LESSON PLAN (Odd Semester) Session 2020-21**

B.A./B.Sc(Med)/B.Med)/BBA - 1<sup>st</sup> Sem  
 Class: B. Com. Sem.- Subject: Financial Accounting.

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
ASHOK KUMAR Ext. Lect.	1-4-2021 to 15-4-2021	Partnership Debit, Partnership Debit final Accounts, Fixed & Fluctuating Capital Account	Check the understanding of Basic Accounting	of Basic Concept.
	16-4-2021 to 30-4-2021	Joint Life Policy, Change in sharing Ratio, Admission of a partner Retirement & Death of partner.		Test of Practical question.
	1-5-2021 to 15-5-2021	Branch Accounts - wholesale branch, Independent, foreign branch, Royalty	P. Q.	Assignment of Branch Account
	16-5-2021 to 31-5-2021	Accounting treatment of Lessor and lessee Joint venture accounting Concepts	P. Q. (Practical question)	Test of Pract. question.
	1-6-2021 to 15-6-2021	Hire purchase and Installment purchase system, Hire purchase Contract		Assignment of Joint venture Account.
	16-6-2021 to 30-06-2021	Installment purchase system, after lease service Dissolution of partnership firm	Check the understanding of student on Hire Purchase	
	1-07-2021 to 15-7-2021	Mode of Dissolution, Insolvency Conignment account.	Practical questions.	

*(Signature)*



## LESSON PLAN

(Session 2020-21) (Even Sem.)

Class: BBA-2<sup>nd</sup> year

Subject: Marketing Mgt.

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr. Satish Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II		
	26/4/2021 To 12/5/2021	Unit-III		Assignment-1
	13/5/2021 to 31/5/2021	Unit-III	Test	Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		
	16/6/2021 to 30/6/2021	Unit-IV		



**LESSON PLAN**  
(Session 2020-21)

Class: BBA-2<sup>nd</sup> year

Subject: Human Resource Mgt.

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Satish Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II	Test	
	26/4/2021 To 12/5/2021	Unit-III		Assignment-1
	13/5/2021 to 31/5/2021	Unit-III		Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		
	16/6/2021 to 30/6/2021	Unit-IV		



**LESSON PLAN**  
(Session 2020-21)

Class: BBA-3<sup>rd</sup> year

Subject:- E- Commerce

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Satish Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II	Test	
	26/4/2021 To 12/5/2021	Unit-III		Assignment-1
	13/5/2021 to 31/5/2021	Unit-III		Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		
	16/6/2021 to 30/6/2021	Unit-IV		



**LESSON PLAN**  
(Session 2020-21)

Class: BBA-1<sup>st</sup> year

Subject: : Business Legislation

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Satish Kumar	1/4/2021 to 15/4/2021	Unit-I		
	16/4/2021 to 30/4/2021	Unit-I		
	1/5/2021 To 15/5/2021	Unit-II		
	16/5/2021 to 31/5/2021	Unit-II		
	1/6/2021 To 15/6/2021	Unit-III	Test	Assignment-1
	16/6/2021 to 30/6/2021	Unit-III		Assignment-2
	1/7/2021 to 15/7/2021	Unit-IV		
	16/7/2021 to 31/7/2021	Unit-IV		



LESSON PLAN (Even Semester) Session 2020-21 (Even Sem)

B.A./B.Sc (Medi) / (Pharmad) / BBA  
 Class: B. Com. Sem. - 4th  
 Subject: Cost Accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
SUKHVIKASER	17 March To 31 March 2021	Cost Accounting defined with objects. Advantage, Disadvantage of Cost Acc.		
	1 April To 15 April	Methods of Techniques of Cost PCC Cost Unit Allocation		
	16 April To 30 April	Material Control Meaning Need. Maximum level stock		
	1 May To 15 May	Labor Cost Method of wages. Payment Time wages		
	16 May To 19 May	Piece Rate System Premium		Assignment 1st
	20 May To 26 May	and Bonus Plans. Process Costing	Test	
	27 May To 31 May	Control Costing Reconciliation of cost		2nd Assignment
	1 June To 9 June	and Financial Accounting Feature Need. Profit		
	10 June To 16 June	System Difficulties in installing a cost system		
	17 June To 23 June	Classification of Cost Allocation Department		
	24 June To 30 June	Record Store Ledger Periodical Inventory		



**LESSON PLAN** (Odd Semester) Session 2020-21 (Even Sem)

B.A./B.Sc (Med) / (Armed) / BBA  
 Class: B. Com. Sem. - 4<sup>th</sup> Subject: Organizational Behaviour Sec. B

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
SUKHINDER Commerce.	17 March to 31 March 2021	Introduction - Organizational Behaviour Concept H.R. Relation Historical Development		
	March 1 April 15 April	Industrial Revolution Scientific Management, H.R. Relation movement		
	16 April to 30 April 2021	H.R. on J.O.B Approaches to organization Classical Approaches Neo Classical Approaches		
	1 May to 11 May 2021	Nature of organization Determinant of organization		
	16 May to 29 May 2021	Personality - Type A, B, Big Five Personality Type values Attitudes Technical Skills		
	30 May 26 May 2021	Learning - Learning Theory reinforcement schedules		1st Assignment
	27 May 2 June 2021	Perception and Emotion Process, Factors errors Em. Int. Test		
	3 June 9 June	Stress management Definition symptoms of stress Coping		2nd Assignment
	10 June 16 June 2021	Group Dynamics Learning affects Components		
	17 June 23 June 2021	Group Norms Determinants Cohesiveness Ancest-		
	24 June 30 June 2021	Transaction Analysis Ego states Culture - Change		



**LESSON PLAN** (8th Semester) Session 2020-21 (Even Sem)

B.A/B.Sc (Med.) / (4+4+2) / BBA  
 Class: B. Com. Sem. 4th Subject: Income Tax

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
SUKHVINDER (Comm. Sec.)	17 Mar To 31 Mar 2021	Computation of total Income Charging and aggregation of income Provisions related to clubbing of income		
	1 April To 15 April	Deduction under section 80C duo v Compulsory total income		
	16 April To 30 April 2021	Computation of total Income and tax liability of an individual MDF Advance Payment for PFD		
	1 May To 15 May	Income tax Authorities and their Powers. Appeals and Revision		
	16 May To 19 May	Preparation of Return of Income Procedure for Assessment		1st Assignment
	20 May To 26 May	Different types of <del>the</del> Returns Deduction of tax advance payment	Test	
	27 May To 2 June	Filing of Returns manually on line filing of TDS. Provisions		2nd Assignment
	3 June To 9 June	Procedure of Compulsory on line filing of Returns		
	10 June To 16 June	Tax Authorities and their Powers.		
	17 June To 23 June	Deduction of tax at Source		
	24 June To 30 June	Advance Payment of tax Recovery of tax and Refund.		



LESSON PLAN (Odd Semester) Session 2020-21 (Even Sem)

Dr. A. A. Saad (Mady) / (Amad) / BBA Subject: OB - Sec - A  
 Class: B. Com. Sem - 4th Subject: Organizational Behaviour Sec - A

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
	17 May To 31 May	Organizational Behaviour H.R. Relation H.R. Movement		
	10 Jun To 20 Jun	Classical Objective Neo-Classical Obj. Scale of OB		
	16 Jun To 30 Jun	Personality Type O, B Etc Personality Value - Objective		
	1 May To 15 May	Learning Concept and theory and Reinforcement		
	16 May To 19 May	Perception and Cognition Process Perception Process		1st Assignment
	20 May To 26 May	Stress Management, effects nature symptoms of stress	Test	
	27 May To 3 June	Group Dynamics Leading effects group processes		2nd Assignment
	3 June To 9 June	Group Cohesiveness Determinants Group Leadership		
	10 June To 16 June	Transition to work Analysis TA Leadership effects Concepts		
	17 June To 23 June	Analysis of ego states Analysis of Life Positions		
	24 June To 30 June	Culture organizational Climate Improving Climate		



**LESSON PLAN**  
Session 2020-21

Class: B.Com-2<sup>nd</sup> year

**Subject: E-Commerce**

Name of Assistant / Associate Professor		Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr. Umesh Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 to 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II	Test	
	26/4/2021 to 12/5/2021	Unit-III		
	13/5/2021 to 31/5/2021	Unit-III		Assignment-1
	1/6/2021 to 15/6/2021	Unit-IV		Assignment-2
	16/6/2021 to 30/6/2021	Unit-IV		



**LESSON PLAN**  
(Session 2020-21)

Class: B.COM-2<sup>nd</sup> year

Subject: E-Commerce

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Umesh Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II		
	26/4/2021 To 12/5/2021	Unit-III	Test	Assignment-1
	13/5/2021 to 31/5/2021	Unit-III		Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		



	16/6/2021 to 30/6/2021	Unit-IV		
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**LESSON PLAN**  
(Session 2020-21)

**Class: BCA-1<sup>st</sup> year**

**Subject: Account & F.M.**

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr. Umesh Kumar	1/4/2021 to 15/4/2021	Unit-I		
	16/4/2021 to 30/4/2021	Unit-I		
	1/5/2021 To 15/5/2021	Unit-II		
	16/5/2021 to 31/5/2021	Unit-II		
	1/6/2021 To 15/6/2021	Unit-III	Test	Assignment-1
	16/6/2021 to 30/6/2021	Unit-III		Assignment-2
	1/7/2021 to 15/7/2021	Unit-IV		



	16/7/2021 to 31/7/2021	Unit-IV		
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**LESSON PLAN**  
(Session 2020-21)

Class: M.COM - I<sup>st</sup> year

Subject: : Marketing Mgt.

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr. Umesh Kumar	1/4/2021 to 15/4/2021	Unit-I		
	16/4/2021 to 30/4/2021	Unit-I		
	1/5/2021 To 15/5/2021	Unit-II		
	16/5/2021 to 31/5/2021	Unit-II		
	1/6/2021 To 15/6/2021	Unit-III	Test	Assignment-1
	16/6/2021 to 30/6/2021	Unit-III		Assignment-2



	<b>1/7/2021 to 15/7/2021</b>	<b>Unit-IV</b>		
	<b>16/7/2021 to 31/7/2021</b>	<b>Unit-IV</b>		



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med)/BBA  
 Class: B. Com. Sem.-III Subject: Corporate Law (2020)

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Name of Assistant/ Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments/ Tests to be given to the students
Meenu	01-04-21 to 05-04-21	Administration of Company Law (NCLT), ICLAT, features of a Company		
	16-04-21 to 31-04-21	Lifting of Corporate veil, Types of Companies, including one man Company		
	1-05-21 to 10-05-21	Small Company and dormant Company Association without profit, illegal Association		
	11-05-21 to 20-05-21	Formation of Company, on-line lifting of documents, promoters - their legal position	Assignment I	
	21-05-21 to 31-05-21	Re-incorporation Contract, on-line registration of a Company. Memorandum of Association	Test	
	1-06-21 to 15-06-21	Articles of Association, Doctrine of construction notice, indoor vs. outdoor prospectus		
	16-06-21 to 30/06/21	Transmission of shares, buy back and provision regarding buy back Meetings	Assignment II	
	1-07-21 to 15-07-21	Meeting of shareholders, Board of directors, types of meeting, Convening and Conduct of Meeting		
	16-07-21 to 31-07-21	Requisites of valid Meeting Postal ballot, meeting through video Conferencing, e-voting		

Meenu



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc.(Med)/B.Med)/B.B.A  
 Class: B. Com. Sem. - V<sup>th</sup> Subject: Allied Business Law - I

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mechu	11-02-21 to 28-02-21	Unit I		
	1-03-21 to 15-03-21	Unit I		Assignment I
	16-03-21 to 21-03-21	Unit I	Test I	
	1-04-21 to 15-04-21	Unit II		
	16-04-21 to 30-04-21	Unit II		Assignment II
	1-05-21 to 15-05-21	Unit III		
	16-05-21 to 31-05-21	Unit III	Test II	
	1-06-21 to 15-06-21	Unit III		
	16-06-21 to 31-06-21	Revision		

*Mechu*

2021/04/19 16:57

LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med/BBA

Class: B. Com. Sem. Vth. Subjects: Management Accounting (CA)

Name of Assistant/Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments/ Tests to be given to the students
Meenu	10-02-21 to 15-Feb-21	Management Accounting: Nature Scope and Significance		
	18th Feb to 28th-Feb	Cost Control and Cost Reductions, Cost Management		
	1-03-21 to 15-03-21	Budgeting and Budgetary Control		
	16-03-21 to 20-03-21	Zero Base Budgeting, Programme and Performance Budgeting		
	21-03-21 to 31-03-21	Standard Costing		
	1-04-21 to 15-04-21	Variance Analysis: Material and Labour Variance	Assignment I	Unit I
	16-04-21 to 30-04-21	Absorption and Marginal (Variable) Costing		
	1-05-21 to 15-05-21	Cost-Volume-Profit Analysis (Break-even Analysis)	Test	Unit II
	16-05-21 to 31-05-21	Responsibility Accounting Ratio Analysis		
	1-06-21 to 15-06-21	Funds flow statement	Assignment II	Unit III
	16-06-21 to 30-06-21	Cash flow statement (As Per Accounting Standard)		

*Meenu*

2021/04/19 16:57



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med)/BBA

Class: B. Com. Sem. - IV

Subject:

Labour Welfare and Social Security

Labour Welfare and Social Security

Name of Assistant/ Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments/ Tests to be given to the students
Bindita Bhatta	13/02/21 to 28/02/21	Unit 1		
	11/03/21 to 15/03/21	Unit - 1		
	15/03/21 to 31/04/21	Unit - II		
	11/04/21 to 15/04/21	Unit - II		Test 1
	16/04/21 to 30/04/21	Unit - III		Assignment 1
	11/05/21 to 15/05/21	Unit - III		Test - 2
	16/05/21 to 31/05/21	Unit - IV		Assignment - 2
	11/06/21 to 15/06/21	Unit - V		
	16/06/21 to 30/06/21	Revision		

Bindita



**LESSON PLAN (Odd Semester) Session 2020-21**

B.A./B.Sc(Med)/B.Med)/BBA  
 Class: B.Com. Sem.- I & II Subject: *Indian Communication Skills*  
 M.com

Name of Assistant/ Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments/ Tests to be given to the students
Bindia Bhatia	06-04-21 to 15/04/21	Unit - I		
	16/04/21 to 30/04/21	Unit - I		Test - 1
	1/05/21 to 15/05/21	Unit - II		Assignment 1
	16/05/21 to 31/05/21	Unit III		Test - 2
	01/06/21 to 15/06/21	Unit - IV		Assignment - II
	16/06/21 to 30/06/21	Revision		

*Bindia*



## LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/N.Med / BBA - IV  
 Class: ~~B.Com Sem. IV~~ B.B.A - IV Subject: Financial Management

Name of Assistant/ Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments/ Tests to be given to the students
SANDEEP	17-03-2021 to 30-6-2021			
	17-3-2021 to 31-3-2021	Nature, Scope, Functions and objectives of Financial mgmt, organization of Finance Dept.		
	1-4-2021 to 15-4-2021	Financial Planning Capitalization, over and under		
	16-4-2021 to 30-4-2021	Cost of Capital, Concepts Computation of cost of Capital		
	1-5-2021 to 10-5-2021	Leverage operating capital structure		Assignment-I
	11-5-2021 to 20-5-2021	Theories and Determinants of Capital Structure.		
	21-5-2021 to 30-5-2021	Capital Budgeting, Decision working capital management		TEST-I
	1-6-2021 to 7-6-2021	Inventories and Receivables management of Cash		
	8-6-2021 to 15-6-2021	Dividend Policy Introduction Types of Dividend Policy		Assignment-II
	16-6-2021 to 23-6-2021	Factors affecting dividend Policy		
	24-6-2021 to 30-6-2021	Dividend Models, Walter, Gordon and		
	27-6-2021 to 30-6-2021	M-M model: Sources of Long-term and Short-term Finance		



## LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/ (N.Med) / BBA

Class: B. Com. Sem.-IV

Subject: Banking Operations

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
SANDEEP	17-03-2021 to 30-6-2021			
	17-3-2021 to 31-3-2021	Origin of Banking, Banker and Customer Relationship Special Types of Customers		
	1-4-2021 to 10-4-2021	Types of deposits, Origin and Growth of Commercial Banks in India		
	11-4-2021 to 20-4-2021	Type of Banks, Know Customers, Procedure for opening,		
	21-4-2021 to 30-4-2021	Operating deposits, A/C Crossing, meaning, definition types and Rules of Crossing		Assignment I
	1-5-2021 to 10-5-2021	Endowment, maturity, interest and Rules, Paying duties and Statutory Protection		
	11-5-2021 to 20-5-2021	Collecting Banker's duties, Statutory Protection and Concept of Negligence		TEST-I
	21-5-2021 to 31-5-2021	Internet Banking, mobile Banking delivery chnl.		
	1-6-2021 to 7-6-2021	Inter Bank Payment System		Assignment-II
	8-6-2021 to 15-6-2021	Delivery Channel and inter Bank Payment System		
	16-6-2021 to 23-6-2021	Banking lending		
	24-6-2021 to 30-6-2021	Consumer Loan Hire purchase		



## LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med/BBA  
 Class: B. Com. Sem.-VI Subject: Allied Business Laws.

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
SANDEEP	19-03-2021 to 30-6-2021			
	19-03-2021 to 31-03-2021	The Securities and Exchange Board of India Act 1992, Rules, Regulations.		
	1-4-2021 to 10-4-2021	Competition Act 2002, purpose, prohibition of anti competitive agreement, CCI		
	11-4-2021 to 20-4-2021	Prohibition of dominant position, The Consumer Protection		Assignment I
	21-4-2021 to 30-4-2021	Unfair Trade Practices, Rights of Consumer, machinery for redressal		
	1-5-2021 to 10-5-2021	Liability + Remedies available to insured Consumers		
	11-5-2021 to 20-5-2021	Foreign Exchange Management Act 1999, objects, salient features authorized person, contravention		Test - I
	21-5-2021 to 31-5-2021	Appointment of adjudicating Authority, directorate of enforcement		
	1-6-2021 to 7-6-2021	The Right to Information Act 2005		
	8-6-2021 to 15-6-2021	The Securities Contracts Regulation Act 1956		Assignment II
	16-6-2021 to 23-6-2021	The Prevention of Money Laundering Act 2002		
	24-6-2021 to 30-6-2021	Obligations Records to be maintained Procedure for meaning and Identity of Client		



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/Nimed)/BBA  
 Class: B. Com. Sem. - IV - Sem Subject: Auditing

Section (A & B)

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Priyanka	10-02-21 to 28-02-21	Unit - I		
	1-03-21 to 15-03-21	Unit - I		Assignment-1 on 1st Unit
	16-03-21 to 31-03-21	Unit - II	Test	
	1-04-21 to 15-04-21	Unit - II		
	16-04-21 to 30-04-21	Unit - III		Assignment-2 on III. Unit
	1-05-21 to 15-05-21	Unit - III		
	16-05-21 to 31-05-21	Unit - IV	Test	
	1-06-21 to 15-06-21	Unit - IV		
	16-06-21 to 30-06-21	Problems & doubts sort out - in all units		



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med.)/(Nim ed)/BBA  
 Class: B. Com. Sem. 2nd Sem Subject: Corporate Law

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students	
Priyanka	5-04-21 to 15-04-21	Unit - I			
	16-04-21 to 30-04-21	Unit - I	Test		
	01-05-21 to 15-05-21	Unit - II		Assignment-1 on 1st unit	
	16-05-21 to 31-05-21	Unit - II			
	1-06-21 to 15-06-21	Unit - III			
	16-06-21 to 30-06-21	Unit - III		Assignment -2 on III Unit	
	1-07-21 to 15-07-21	Unit - IV	Test		
	16-07-21 to 31-07-21	Unit - IV			



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/Nimed / BBA  
 1<sup>st</sup> Sem. BBA - II<sup>nd</sup> Semester Subject: - Business Communication

Date of start / end	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Prayagra	1-04-21 to 15-04-21	Unit - I		
	16-04-21 to 30-04-21	Unit - I	Test	
	1-05-21 to 15-05-21	Unit - II		Assignment 1 on 1 <sup>st</sup> Unit
	16-05-21 to 31-05-21	Unit - II		
	1-06-21 to 15-06-21	Unit - III	Test	
	16-06-21 to 30-06-21	Unit - III		
	1-07-21 to 15-07-21	Unit - IV		Assignment 2 on 4 <sup>th</sup> Unit
	16-07-21 to 31-07-21	Unit - IV		



**LESSON PLAN**  
Session 2020-21

Class: BBB-III

**Subject: Sales Mgt.**

Name of Assistant / Associate Professor		Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Sunil Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II	Test	
	26/4/2021 To 12/5/2021	Unit-III		
	13/5/2021 to 31/5/2021	Unit-III		Assignment-1
	1/6/2021 to 15/6/2021	Unit-IV		Assignment-2
	16/6/2021 to 30/6/2021	Unit-IV		



**LESSON PLAN**  
(Session 2020-21)

Class: **BBB-III**

**Subject: Income Tax**

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Sunil Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II		
	26/4/2021 To 12/5/2021	Unit-III	<b>Test</b>	Assignment-1
	13/5/2021 to 31/5/2021	Unit-III		Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		



	16/6/2021 to 30/6/2021	Unit-IV		
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**LESSON PLAN**  
(Session 2020-21)

Class: M.Com-1<sup>st</sup> year

Subject: H.R.M .

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr.Sunil Kumar	1/4/2021 to 15/4/2021	Unit-I		
	16/4/2021 to 30/4/2021	Unit-I		
	1/5/2021 To 15/5/2021	Unit-II		
	16/5/2021 to 31/5/2021	Unit-II		
	1/6/2021 To 15/6/2021	Unit-III	Test	Assignment-1
	16/6/2021 to 30/6/2021	Unit-III		Assignment-2
	1/7/2021 to 15/7/2021	Unit-IV		



	16/7/2021 to 31/7/2021	Unit-IV		
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**LESSON PLAN**  
(Session 2020-21)

**Class: B.COM -2<sup>nd</sup> year**

**Subject : Income Tax**

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
MrSunil Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II		
	26/4/2021 To 12/5/2021	Unit-III	Test	Assignment-1
	13/5/2021 to 31/5/2021	Unit-III		Assignment-2



	1/6/2021 to 15/6/2021	Unit-IV		
	16/6/2021 to 30/6/2021	Unit-IV		

**LESSON PLAN**  
(Session 2020-21)

Class: B.COM -3<sup>rd</sup> year

Subject : EVS

Name of Assistant / Associate Professor	Period	Unit to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
MrSunil Kumar	10/2/2021 to 28/2/2021	Unit-I		
	1/3/2021 to 17/3/2021	Unit-I		
	18/3/2021 To 6/4/2021	Unit-II		
	7/4/2021 to 25/4/2021	Unit-II		
	26/4/2021 To 12/5/2021	Unit-III		
			Test	Assignment-I

	13/5/2021 to 31/5/2021	Unit-III		Assignment-2
	1/6/2021 to 15/6/2021	Unit-IV		
	16/6/2021 to 30/6/2021	Unit-IV		



## LESSON PLAN (Even Semester) Session 2020-21

**Class: M.Com. Sem-04 (Sec-A & B)**

**Subject: Training & development**

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Ms. Neha Garg	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb	Unit-I		
	16 <sup>th</sup> Feb to 28 <sup>th</sup> Feb	Unit-I		
	1 <sup>st</sup> March to 15 <sup>th</sup> March	Unit-I		
	16 <sup>th</sup> March to 31 <sup>st</sup> March	Unit-II		
	1 <sup>st</sup> April to 15 <sup>th</sup> April	Unit-II	Assignment-1	From unit-1&2
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-III		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-III		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-IV	Mid term Test	
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-IV	Assignment-2	From unit-3 & 4
	16 <sup>th</sup> June to 30 <sup>th</sup> June		Presentations	





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LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med)/BBA  
 Class: B. Com. Sem.-III Subject: Corporate Law

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Meenu	01-04-21 to 15-04-21	Administration of Company Law (NCLT), NCLAT, features of a Company		
	16-04-21 to 31-04-21	lifting of Corporate veil, Types of Companies, including one man Company		
	1-05-21 to 10-05-21	Small Company and dormant Company Association multi profit, illegal Association		
	11-05-21 to 20-05-21	formation of Company, on-line lifting of documents, promoters their legal position	Assignment I	
	21-05-21 to 31-05-21	Re-incorporation Contract, on-line registration of a Company. Memorandum of Association	Test	
	1-06-21 to 15-06-21	Articles of Association, Doctrine of constructive notice, and/or Mgt. Director - self		
	16-06-21 to 30/06/21	Transmission of shares, buy back and provision regarding buy back Meetings	Assignment II	
	1-07-21 to 15-07-21	Meeting of shareholders, Board of directors types of meeting, Convening and Conduct of meeting		
	16-07-21 to 31-07-21	Requisites of valid Meeting Postal ballot, meeting through video Conferencing, e-voting		

Meenu

LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/B.Med)/BBA

Class B. Com. Sem. V<sup>th</sup>

Subjects- Management Accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Meenu	10-02-21 to 15-02-21	Management Accounting: Nature Scope and Significance		
	16-02-21 to 20-02-21	Cost Control and Cost Reduction, Cost Management		
	1-03-21 to 15-03-21	Budgeting and Budgetary Control		
	16-03-21 to 20-03-21	Zero Base Budgeting, Programme and Performance Budg.		
	21-03-21 to 31-03-21	Standard Costing		
	1-04-21 to 15-04-21	Variance Analysis: Material and Labour Variance	Assignment I	Unit I
	16-04-21 to 30-04-21	Absorption and Marginal (Variable) Costing		
	1-05-21 to 15-05-21	Cost-Volume-Profit Analysis (Break-even Analysis)	Test	Unit II
	16-05-21 to 31-05-21	Responsibility Accounting Ratio Analysis		
	1-06-21 to 15-06-21	Funds Flow Statement	Assignment II	UNIT III
	16-06-21 to 30-06-21	Cash Flow Statement (As Per Accounting Standard)		

Meenu



Done

**LESSON PLAN** (Even Semester) Session 2020-21Class: **B .Com. Sem-02** (Sec-B)

Subject: corporate accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr . Himanshu	6 <sup>th</sup> April to 15 <sup>th</sup> April	Unit- 3		
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-3		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-I		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-I	Assignment-1	From unit-3
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-I		
	16 <sup>th</sup> June to 30 <sup>th</sup> June	Unit-2		
	1 <sup>st</sup> July to 15 <sup>th</sup> July	Unit-2	Mid term Test	
	16 <sup>th</sup> July to 31 <sup>st</sup> July	Unit-2	Assignment-2	From unit 1 and 2



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**LESSON PLAN** (Even Semester) Session 2020-21

Class: B Com. Sem-06 (Sec-B)

Subject: management accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Himanshu	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb	Unit-I		
	16 <sup>th</sup> Feb to 28 <sup>th</sup> Feb	Unit-I		
	1 <sup>st</sup> March to 15 <sup>th</sup> March	Unit-I		
	16 <sup>th</sup> March to 31 <sup>st</sup> March	Unit-II		
	1 <sup>st</sup> April to 15 <sup>th</sup> April	Unit-II	Assignment-1	From unit-1
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-II		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-3		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-3	Mid term Test	
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-3	Assignment-2	From unit-3
	16 <sup>th</sup> June to 30 <sup>th</sup> June		M. term exam	



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**LESSON PLAN (Even Semester) Session 2020-21****Class: M.Com. Sem-04 (Sec-A)****Subject: business ethics & corporate governance**

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
HIMANSHU	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb	Unit-I		
	16 <sup>th</sup> Feb to 28 <sup>th</sup> Feb	Unit-I		
	1 <sup>st</sup> March to 15 <sup>th</sup> March	Unit-I		
	16 <sup>th</sup> March to 31 <sup>st</sup> March	Unit-II		
	1 <sup>st</sup> April to 15 <sup>th</sup> April	Unit-II	Assignment-1	From unit-1&2
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-III		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-III		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-IV	Mid term Test	
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-IV	Assignment-2	From unit-3 & 4
	16 <sup>th</sup> June to 30 <sup>th</sup> June		Presentations	



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**LESSON PLAN** (Even Semester) Session 2020-21

Class: B .Com. Sem-04 (Sec-B)

Subject: Advance corporate accounting

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Mr . HIMANSH U	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb	Unit-I		
	16 <sup>th</sup> Feb to 28 <sup>th</sup> Feb	Unit-I		
	1 <sup>st</sup> March to 15 <sup>th</sup> March	Unit-I		
	16 <sup>th</sup> March to 31 <sup>st</sup> March	Unit-II		
	1 <sup>st</sup> April to 15 <sup>th</sup> April	Unit-II	Assignment-1	From unit-1
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-II		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-3		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-3	Mid term Test	
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit 3	Assignment-2	From unit 2
	16 <sup>th</sup> June to 30 <sup>th</sup> June		Mid term test From unit 3	



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## LESSON PLAN (Even Semester) Session 2020-21

**Class: M.Com. Sem-02 (Sec-A & B)**  
**Subject: Cost and Management Accounting**

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Ms. Tanvi Mittal	6 <sup>th</sup> April to 15 <sup>th</sup> April	Unit-I		
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-I		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-II		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-II	Assignment-1	From unit-1&2
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-III		
	16 <sup>th</sup> June to 30 <sup>th</sup> June	Unit-III	Presentations	
	1 <sup>st</sup> July to 15 <sup>th</sup> July	Unit-IV	Mid term Test	
	16 <sup>th</sup> July to 31 <sup>st</sup> July	Unit-IV	Assignment-2	From unit-3 & 4

## LESSON PLAN (Even Semester) Session 2020-21

**Class: M.Com. Sem-04 (Sec-A & B)**

**Subject: International Finance**

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Ms. Tanvi Mittal	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb	Unit-I		
	16 <sup>th</sup> Feb to 28 <sup>th</sup> Feb	Unit-I		
	1 <sup>st</sup> March to 15 <sup>th</sup> March	Unit-I		
	16 <sup>th</sup> March to 31 <sup>st</sup> March	Unit-II		
	1 <sup>st</sup> April to 15 <sup>th</sup> April	Unit-II	Assignment-1	From unit-1&2
	16 <sup>th</sup> April to 30 <sup>th</sup> April	Unit-III		
	1 <sup>st</sup> May to 15 <sup>th</sup> May	Unit-III		
	16 <sup>th</sup> May to 31 <sup>st</sup> May	Unit-IV	Mid term Test	
	1 <sup>st</sup> June to 15 <sup>th</sup> June	Unit-IV	Assignment-2	From unit-3 & 4

	16 <sup>th</sup> June to 30 <sup>th</sup> June		Presentations	
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LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/Nimed/ BBA  
 Class: B. Com. Sem.-BBA-II Subject: Financial Institutions and Markets

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Basav Kam Sodhi	5/03/21 to 11/03/21	Objectives and functions of different financial institutions in India.		
	12/03/21 to 20/03/21	Role of RBI in regulating financial institutions. Commercial Banks and Development Banks.		
	21/03/21 to 31/03/21	Risk Management in Indian		
	01/04/21 to 15/04/21	Financial Institutions Financial Planning of financial institutions.		
	16/04/21 to 30/04/21	Interest Rate Analysis Interest Rates in the financial system.		
	01/05/21 to 15/05/21	NBFCs, Capital Adequacy and Capital Planning, Introduction to Depository		Assignment - I
	16/05/21 to 31/05/21	Institutions and mutual funds, Derivatives, F&O and Smeaps.		
	01/06/21 to 10/06/21	Foreign Investment, Types, Trends, Impli		
	11/06/21 to 20/06/21	Cations, regulatory framework for foreign		Assignment - II
	01/06/21 to 30/06/21	Investment in India. International Aspects of financial institutions		
		ADRs, GDRs, IDRs		

*[Signature]*

Dept. of Management



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/N.Med/BBA  
 Class: B. Com. Sem.-BBA-I Subject: Understanding Human Behaviour

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
BASARU KAN SODHI	05/04/21 to 09/04/21	organisation Behaviour:- Concept and Significance; Understanding Individual		
	10/04/21 to 16/04/21	and Group Behaviour, Perception - Meaning and Significance.		
	17/04/21 to 22/04/21	Perceptual organisation:- Laws of organisation.		
	23/04/21 to 25/04/21	Errors in Perception.		
	26/04/21 to 30/04/21	Learning:- Meaning, Process and types, Learning Theories, Classical Conditioning.		
	01/05/21 to 10/05/21	operant Conditioning, Social Learning Theories.		Assignment - 5
	11/05/21 to 17/05/21	Interpersonal and group dynamics, Emotions		
	18/05/21 to 25/05/21	Meaning and Theories, Management of Emotions;		
	26/05/21 to 10/06/21	Emotional Intelligence. Meaning, significance and Assessment, Attitude and		
	11/06/21 to 25/06/21	Value:- Meaning, Components and Theories.		Assignment - 11
	26/06/21 to 15/07/21	Personality:- Meaning, Types and Determinants, Theories of Personality:- Psycho-		

16/07/21 to 31/07/21 analytic theory, Trait Theory and Self Theory:- Managing Change and Conflicts.

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Dept of Management



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/Nimed/ BBA  
 Class: B. Com. Sem.-BBA-II Subject: Business Statistics

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
BASARU KAN SODHI	03/03/21 to 10/03/21	Meaning, Scope, Significance, functions and Limitations		
	11/03/21 to 25/03/21	Collection of data, Types of data, methods of collecting primary data, sources of		
	26/03/21 to 31/03/21	Secondary data, classification and Tabulation of data. Diagrammatic		
	01/04/21 to 06/04/21	and Graphic Presentation of data.		
	07/04/21 to 25/04/21	Measure of Central tendency :- Mean, median, mode, & Geometric mean, and Harmonic mean.		
	26/04/21 to 30/04/21	Partition values - Quartiles		
	01/05/21 to 10/05/21	Deciles and Percentiles		Assignment - I
	11/05/21 to 15/05/21	Measures of Dispersion		
	16/05/21 to 22/05/21	Range, Mean Deviation, Standard Deviation and Variance, Coefficient of Variation.		
	23/05/21 to 31/05/21	Measures of Skewness and Kurtosis, Correlation Analysis, Concept, Types and significance, Karl		Assignment - II
	01/06/21 to 05/06/21	Pearson's and Spearman's		
	06/06/21 to 10/06/21	Coefficients of correlation, Regression Analysis: Concept and significance.		



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/N.med/ BBA

Class: B. Com. Sem.-BBA-II Subject: Business Statistics

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
BASARU RAM SOBHI	03/03/21 to 10/03/21	Meaning, scope, significance, functions and Limitations		
	11/03/21 to 25/03/21	Collection of data, Types of data, methods of collecting primary data, sources of		
	26/03/21 to 31/03/21	Secondary data, classification and Tabulation of data, Diagrammatic		
	01/04/21 to 06/04/21	and Graphic presentation of data.		
	07/04/21 to 25/04/21	Measure of Central tendency -- Mean, median, mode, & arithmetic mean, and Harmonic mean.		
	26/04/21 to 30/04/21	Partition values - Quartiles		
	01/05/21 to 10/05/21	Deciles and Percentiles		Assignment - I
	11/05/21 to 15/05/21	Measures of Dispersion		
	16/05/21 to 22/05/21	Range, Mean Deviation, Standard Deviation and Variance, Coefficient of variation.		
	23/05/21 to 31/05/21	Measures of Skewness and Kurtosis, Correlation Analysis, Concept, Types and significance, Karl		Assignment - II
	01/06/21 to 05/06/21	Pearson's and Spearman's		
	06/06/21 to 10/06/21	Coefficients of correlation, Regression Analysis: Concept and significance.		



LESSON PLAN (Odd Semester) Session 2020-21

B.A./B.Sc(Med)/Nimed/ BBA  
 Class: B. Com. Sem.-BBA-1 Subject: Business Statistics

Name of Assistant / Associate Professor	Period	Topics to be covered	Academic activities to be organized	Topic of Assignments / Tests to be given to the students
Basauram Sedhi	11/06/21 to 15/06/21	Time Series Analysis: Meaning, Components		
	16/06/21 to 21/06/21	and Trend Analysis & Seasonal Variations		
	22/06/21 to 25/06/21	Index Numbers: Meaning, Types and Uses: Methods		
	26/06/21 to 29/06/21	of Constructing Index Numbers. Tests of Adequacy		
	30/06/21	Chart Index Numbers		

*B. J. J.*  
 Dept of Management